



**SPORTS LEISUREWEAR
SUPPLIER TENDER**
GLASGOW 2026
COMMONWEALTH GAMES

1. INTRODUCTION

Commonwealth Games Scotland (CGS) is seeking to partner with a high-calibre sports clothing brand to elevate the Team Scotland brand across the 2024-26 Commonwealth Games cycle.

The chosen partner will supply:

- Leisure kit for circa 200 athletes and 150 staff across 10 sports representing Team Scotland at the Glasgow 2026 Commonwealth Games.
- Kit for all Team Scotland preparation programme requirements, including team selection announcements and staff site visits.

A full scope is included in the appendices to this document.

2. ABOUT US

CGS is responsible for selecting, preparing and leading Team Scotland at the Commonwealth Games and Commonwealth Youth Games. Team Scotland has attended, and won medals at, every Commonwealth Games since the first in 1930, enjoying best ever performances in 2014, 2018 and 2022.

Our vision is for Team Scotland and the Commonwealth Games to inspire Scotland to be physically active and successful in the sporting arena.

We are a member sports organisation comprising 29 sports, with our central focus on:

- Enabling athletes to perform to their potential.
- Recognising and celebrating the hard work and achievements which make the country proud and utilising this profile to benefit sport and Scotland.
- Achieving this in a fair and inclusive way.



Our values are:

- Athlete-centred: Athletes at the heart of what we do.
- Excellence: Aspire to deliver excellence in our actions.
- Leadership: Lead through a participative ‘One Team Scotland’ approach.
- Inspiration: Promote the achievements of team members to inspire others.
- Inclusion: People respected, engaged and valued as part of the Team Scotland community, regardless of their background, identity or circumstance.

3. ABOUT THE GAMES

The Commonwealth Games are held every four years, attracting athletes from 74 nations, representing a third of the world’s population, to compete across a variety of sports over an 11-day sporting schedule. It is the only multi-sport event in the world which operates a fully integrated para-sport competition. The Commonwealth Games is known as ‘The Friendly Games’ – a celebration of commonality and diversity as well as top class sport.

Following an historic performance at the Birmingham 2022 Commonwealth Games, all eyes will be on Team Scotland at the Glasgow 2026 Commonwealth Games, which will take place in July 2026. There will be 10 sports featured in the Games, including six fully integrated Para sports, with 2500 – 3000 athletes.

4. OUR REQUIREMENTS – TEAM LEISUREWEAR

The chosen supplier must give CGS confidence that they are able to meet the following core requirements:

- Outfit approximately 400 Team Members with high-quality kit that is fit for purpose and gives them a professional appearance as elite athletes and respected role-models.
- Provide approximately 20,000 units across a range of 25 products (see Appendix 1 for suggested list). The specific items required by the team will be agreed following the research phase, which will include consultation with our athlete panels and advisory groups.
- Items designed specifically for the requirements of both sexes.



- Provide nine sizes spanning XS-6XL for men and 6-22 for women.
- Provide kit design that will enhance the visibility and perception of the Team Scotland logo and brand, complying with Games time regulations.
- Provide an exceptional level of quality customer service including appointing an Account/Project Manager lead.
- Collaborate with Team Scotland on the marketing and promotion of the team kit.
- Support Team Scotland with the delivery and distribution of the kit.

5. OUR REQUIREMENTS – MERCHANDISE

The focus of this tender document is the provision of Games leisure kit and does not include merchandise opportunities at this time. Opportunities in this area will be discussed with the successful provider at a later date.

6. COMPETITION KIT

Our member sports have been delegated responsibility for the design and production of their competition kit and as such this falls outside the scope of this agreement.

Team Scotland would facilitate introductions with the chosen supplier should there be interest from the sports in working with the same organisation for the production of their competition kit or the chosen supplier is interested in particular sports.

For those choosing to partner with a different supplier, a set of guidelines will be produced to support consistency of kit design. CGS staff will work with our chosen supplier on these guidelines.

7. RIGHTS AND BENEFITS

Rights associated with the partnership may include:

- Designation as the Official Sports Leisurewear Supplier of Team Scotland
- Category exclusivity with Team Scotland
- Use of relevant Team Scotland brand assets



- Promotional opportunities through Team Scotland social media channels
- Priority access to purchase tickets for the 2026 Commonwealth Games, subject to availability
- Longer term partnership for 2027-2030 cycle, covering the 2030 Commonwealth Games and any Commonwealth Youth Games held within the period

8. **OUR PROCESS (approx. 6 weeks)**

Our tender process schedule is as follows:

- Completed tender documents should be returned to CGS by **1700 on Thursday 28 November 2024**
- Shortlisted companies will be contacted by **Tuesday 3 December 2024**
- Shortlisted companies will be invited to present to CGS panel on **Tuesday 17 December 2024** at the CGS Offices in Stirling. Samples must be provided to CGS, showing quality and range of product and materials
- It is anticipated a decision will be reached by **Friday 20 December 2024**

9. **TENDER DOCUMENT REQUIREMENTS**

Interested parties are invited to submit a tender document detailing:

Company Background

To include company history, core business activities and client list.

Team Details

Details of the individual(s) dealing with the tender process and who will work with CGS on development, implementation, and delivery of the partnership, including any third parties. Please include names, position within the organisation and synopsis of relevant experience.

Due Diligence

We require potential suppliers to provide relevant information to support the following areas:

- Customers



- Provide two testimonials from significant customers with similar status and/ or event profile.
- Proof of competency – provide details of three previous customers with orders of a similar size as required by Team Scotland, with evidence of meeting design brief and delivery and quality requirements.
- Finance and Governance
 - Trading name, registration details and business ownership structure.
 - Company structure including breakdown of Directors/Board including individual names.
 - Copy of last two years' financial statements.
- Supply Chain
 - Transparency of supply chain – locations, relationships and percentage of production.
 - Supplier accreditations (e.g. SEDEX) and factory audits.

Product Range

Information relating to your product range which would satisfy the requirements suggested in Appendix 1, including:

- Quality of garments
- Details of specific technical properties
- Origin of garments
- Size range
- Colour variations
- Quality variations
- Design options and timeframes
- Lead times on orders and delivery – stock and bespoke items
- Top-up lead times
- Embellishment options and costs
- Current market availability



Commercial Offer

Please detail the commercial offer, with particular focus on:

- Team Scotland clothing requirements
- Pricing available to CGS, range based on quality from base to top range
- Recommended retail price
- Value in kind and value of the brand

Declarations of Interest

Please detail any existing relationships with employees, contractors or member organisations (see Appendix 2) of CGS, including details of work carried out by your company on their behalf. CGS reserve the right to contact these individuals to discuss these projects.

Sustainability

Details of your organisation's sustainability policy and any sustainable/ethical accreditations or memberships.

Artwork

- Relevant logos, and a collection of Games photography from Birmingham 2022, is available through the links provided in Appendix 3.

10. ASSESSMENT CRITERIA

The criteria on which the tenders will be assessed are as follows:

- | | |
|--|-----|
| - Customer service and timeframes | 30% |
| - Quality and breadth of products | 25% |
| - Commercial offer | 20% |
| - Pedigree of organisation and the brand | 15% |
| - Sustainability | 10% |



11. SUBMISSION OF TENDERS

The completed tender should be marked for the attention of Elinor Middlemiss, Head of Games Operations and Team Scotland Chef de Mission for the 2026 Commonwealth Games:

- info@teamsotland.scot or;
- Elinor Middlemiss, Commonwealth Games Scotland, Airthrey Castle, University of Stirling, Stirling, FK9 4LA

CGS may not consider any late tenders, or which does not meet any of the other requirements set out in this invitation to tender.

CGS is not bound to accept any tender.



APPENDIX 1 – TEAM SCOTLAND SUGGESTED CLOTHING SCOPE

Athlete Tracksuit Top	Gilet
Athlete Tracksuit Bottoms	Joggers
Rain Jacket	Leggings
Rain Pants	Socks
Polo Shirts	Cap
T-Shirts	Bucket Hat
Sleeveless/Vest T-Shirts	Bag - Suitcase Wheels
Long-Sleeve T-Shirts	Holdall
Mid-Layer	Backpack
Casual Tracksuit Top	Shoulder Bag
Casual Tracksuit Bottoms	Gym Bag - Drawstring
Shorts	Towel
Pocketed Shorts	Water Bottle
Hoodie	



APPENDIX 2 – CGS MEMBER ORGANISATIONS

Scottish Archery	Bowls Scotland
Scottish Swimming	Netball Scotland
Scottish Athletics	Scottish Rowing
Badminton Scotland	Scottish Rugby
basketballscotland	RYA Scotland
Boxing Scotland	Scottish Squash
Scottish Canoe Association	Table Tennis Scotland
Cricket Scotland	Scottish Target Shooting
Scottish Cycling	Scottish Ten Pin Bowling Association
Scottish Disability Sport	Tennis Scotland
Scottish Fencing	Triathlon Scotland
Scottish Golf	Scottish Volleyball
Scottish Gymnastics	Weightlifting Scotland
Scottish Hockey	Scottish Wrestling
Judo Scotland	



APPENDIX 3 – BRAND GUIDELINES AND ASSETS

Team Scotland brand guidelines and logo assets can be found here: [Logo Assets - OneDrive \(sharepoint.com\)](#)

Free-to-use imagery from Birmingham 2022 can be found here: <https://www.dropbox.com/home/Birmingham%202022>

A Games-specific logo is usually produced for each Games – assets will be provided and our chosen supplier would collaborate with CGS Marketing and Communications staff and CGS Designers to ensure kit designs are consistent with our brand look and feel.

